



MASON COUNTY ROAD COMMISSION

Michael Ingison, Chairman
Jeffrey Conklin, Vice-Chairman
Deborah Del Zoppo, Member

Mary Samuels, Manager/Director
Eric Nelson, County Highway Engineer

MEMO

To: Board of Road Commissioners
From: Mary Samuels, Manager/Director
Date: December 28, 2022
Re: 2023 Mineral Well Brine – Supplies, Bid Award

Bid Packages were sent directly to three (3) suppliers listed below.
Bids were received and opened for the 2023 Mineral Well Brine – Supplied on Wednesday December 28, 2022, at 11:00 am. Two (2) bids were received, read, and reviewed for accuracy.

Michigan Chloride Sales, LLC of St. Louis

- Furn. & loaded in storage facilities: Mineral Well Brine (min 26%)
\$ 0.21 per gallon with a \$ 0.02 per gallon rebate issued directly to Mason County Road Commission on 11/1/23 if total gallons purchased between 5/1/23 and 8/31/23 are 1.8 million+ gallons.
\$ 0.20 per gallon if total gallons purchased between 5/1/23 and 8/31/23 are 1.8 million or less.
TERMS: 1% 10 DAYS, NET 30 DAYS
PRICES BASED ON 9,500 GALLON LOAD SIZES
% Calcium: 19.4 % Magnesium: 3.4 % Sodium: 5.5 % Total: 29.36
- Furn. & loaded in storage facilities: Mineral Well Brine (min. 38%) \$ NO BID per gallon
% Calcium: NA % Magnesium: NA % Sodium: NA % Total: NA
- Furnish Storage Facilities (May 1st - Sept 15th) \$ **0.00 per unit for a maximum of eight (8) frac tanks. Any additional frac tanks will be at your cost.**

Great Lakes Chloride

- Furn. & loaded in storage facilities: Mineral Well Brine (min 26%) \$ NO BID per gallon
% Calcium: _____ % Magnesium: _____ % Sodium: _____ % Total: _____
- Furn. & loaded in storage facilities: Mineral Well Brine (min. 40%) \$ 0.4482 per gallon
% Calcium: 40 % Magnesium: 0 % Sodium: +/- 0.75 % Total: 40.75 +/-
Pricing is for a minimum of 190,000 gal/year
- Furnish Storage Facilities (May 1st - Sept 15th) \$ **0.00 for a minimum of 2 units**

BID AWARD RECOMMENDATION TO AWARD TO BOTH BIDDERS PER THEIR TERMS.